



**PRESS RELEASE**

**FOR IMMEDIATE RELEASE  
7th September 2006**

**Avanquest offers Alcatel My Teamwork support to the channel.**

Avanquest UK, an Alcatel business partner, specialising in unified messaging applications, has announced it is now offering Alcatel's My Teamwork to the channel and is seeking new resellers in a bid to expand the uptake of the latest unified communications solutions across UK enterprises.

Avanquest offers full support to its channel partners – from sales, to implementation and ongoing technical assistance. By partnering with Avanquest, resellers can immediately add My Teamwork to their portfolios, regardless of whether they have the technical skills in house.

My Teamwork was developed by Alcatel to meet the demands of a highly mobile workforce that needs to stay in touch, such as a project team. This simple-to use enterprise-ready secure collaboration solution enables knowledge sharing, instant messaging and web collaboration through audio and desktop multimedia conferencing, from any location, from any device-including mobiles, thin client and Blackberries. Presence-based services can also provide employees with a real time view of whether colleagues are available to communicate.

My Teamwork replaces low featured, insecure and expensive services and makes it free to collaborate. It is easily integrated with any PBX platform and can optionally support a Microsoft Live Communications Server (LCS) and Microsoft Office Communicator environment.

The Avanquest/Alcatel application partnership is focused on meeting the growing market for enterprise collaboration solutions. With companies dealing with an ever increasing volume of emails, there is an immediate need for applications that utilise IP networks and deliver team communication in real time from any place.

Avanquest's extensive experience of installing and supporting data and unified messaging solutions will enable it to support many of Alcatel's existing partners helping them drive more value from current and prospective clients.

Chris Thompson, UK Managing Director, Avanquest commented "There is a growing market for unified communications solutions and demand is from a more mobile workforce who want to be able to choose from the technology available which device they prefer. Companies on the other hand want to streamline working practices and cut costs. Avanquest can deliver both."

Further information on Avanquest solutions is available at <http://corporate.avanquest.co.uk>.

Resellers wishing to discuss a partnership with Avanquest can contact Matt Lambert at [mlambert@avanquest.co.uk](mailto:mlambert@avanquest.co.uk) or 01962 835053.

**About Avanquest Software**

Avanquest Software is a global developer and leading publisher of best-selling personal and professional software designed for utilities, office productivity, communications and mobility worldwide. Avanquest Software products are marketed in over 100 countries, through e-commerce, OEM partnerships and IT resellers. Founded in 1984 as BVRP Software and listed since December 1996 on Euronext (ISIN FR0004026714), Avanquest Software forms part of the

Eurolist, NextEconomy segment and SBF 250 index. Additional information on Avanquest Software is available at [www.avanquest.co.uk](http://www.avanquest.co.uk)

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**About Alcatel**

Alcatel provides communications solutions to telecommunication carriers, Internet service providers and enterprises for delivery of voice, data and video applications to their customers or employees. Alcatel brings its leading position in fixed and mobile broadband networks, applications and services, to help its partners and customers build a user-centric broadband world. With sales of EURO 13.1 billion and 58,000 employees in 2005, Alcatel operates in more than 130 countries. For more information, visit Alcatel on the Internet: <http://www.alcatel.com>

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